

# FY2020 Financial Results

(1 January 2020 – 31 December 2020)



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Annual Performance: Key Highlights

26 February 2021

# Financial Results: YoY Financial Performance

(\$'000)	FY 2020	FY 2019
<b><u>Continuing Operations</u></b>		
Revenue	191,797	285,691
Gross Profit	24,304	32,555
(Loss) Profit before income tax	(14,525)	1,038
<b>(Loss) Profit for the year from continuing operations</b>	<b>(14,380)</b>	<b>1,041</b>
Profit (Loss) for the year from discontinued operations	116	(5)
<b>(Loss) Profit for the year</b>	<b>(14,264)</b>	<b>1,036</b>
<b>Profit for the year (excluding impairments)</b>	<b>3,802</b>	<b>6,256</b>

# Financial Results: Half Yearly Financial Performance

(\$'000)	1H – 2020	1H – 2019	2H – 2020	2H – 2019
<b><u>Continuing Operations</u></b>				
Revenue	86,348	136,339	106,449	149,352
Gross Profit	11,412	16,569	12,892	15,986
Profit (Loss) before income tax	491	3,550	(15,016)	(2,512)
<b>Profit (Loss) for the period from continuing operations</b>	508	3,264	(14,888)	(2,223)

# Financial Results: Half Yearly Financial Performance (cont'd)

(\$'000)	1H – 2020	1H – 2019	2H – 2020	2H – 2019
<b>Profit (Loss) for the period from continuing operations (cont'd)</b>	508	3,264	(14,888)	(2,223)
Profit (Loss) for the period from discontinued operations	(16)	-	132	(5)
<b>Profit (Loss) for the period</b>	492	3,264	(14,756)	(2,228)
<b>Profit for the period (excluding impairments)</b>	483	3,264	3,319	2,992

## Financial Results: YoY Segmental Breakdown of Revenue (Continuing Operations)



(\$'000)	FY 2020	FY 2019
<b>DMS</b>	164,252	253,048
<b>AMS</b>	17,333	19,864
<b>DPAS</b>	3,297	5,793
<b>INVESTMENT</b>	7,915	6,986
<b>Total</b>	192,797	285,691

# Financial Results: Half Yearly Segmental Breakdown of Revenue (Continuing Operations)

(\$'000)	1H– 2020	1H– 2019	2H – 2020	2H – 2019
DMS	72,582	119,614	91,670	133,434
AMS	8,443	10,134	8,890	9,730
DPAS	1,325	3,110	1,972	2,683
INVESTMENT	3,998	3,481	3,917	3,505
<b>Total</b>	<b>86,348</b>	<b>136,339</b>	<b>106,449</b>	<b>149,352</b>

# Financial Results: YoY Segmental Breakdown of Gross Profits (Continuing Operations)

(\$'000)	FY 2020	FY 2019
DMS	11,053	18,619
AMS	4,690	5,266
DPAS	646	1,684
INVESTMENT	7,915	6,986
Total	24,304	32,555

# Financial Results: Half Yearly Segmental Breakdown of Gross Profits (Continuing Operations)

(\$'000)	1H – 2020	1H – 2019	2H – 2020	2H – 2019
DMS	5,008	9,512	6,045	9,107
AMS	2,254	2,740	2,436	2,526
DPAS	152	836	494	848
INVESTMENT	3,998	3,481	3,917	3,505
<b>Total</b>	<b>11,412</b>	<b>16,569</b>	<b>12,892</b>	<b>15,986</b>



## Financial Results: Exceptional impairments

(\$'000)	FY 2020	FY 2019
<b><u>Continuing Operations</u></b>		
<b>(Loss) Profit for the year</b>	<b>(14,380)</b>	<b>1,041</b>
<b><u>Exceptional impairment impact:</u></b>		
Impairment of right-of-use assets and PPE	364	571
Impairment of investment in debt securities	17,166	1,851
Loss allowance for trade receivables	536	-
Impairment of goodwill	-	2,798
Total impairments	18,066	5,220
<b>Profit for the year (excluding exceptional impairments)</b>	<b>3,686</b>	<b>6,261</b>

## Investments: Performance Overview

(\$'000)	FY 2018	FY 2019	FY 2020
<b>Investment performance</b> (inclusive of dividends from equity investment and accrued interest income from bond investment)	(2,705)	3,664	(2,706)

(\$'000)	1H-2020	2H-2020	Total
<b>Investment performance</b> (inclusive of dividends from equity investment and accrued interest income from bond investment)	(23,187)	20,481	(2,706)

## Investments: Performance Overview (cont'd)

(\$'000)	1H-2020	2H-2020	Total
<b>Equity Investment</b>			
Addition	16,367	3,267	19,634
Disposal	(5,709)	(7,281)	(12,990)

(\$'000)	1H-2020	2H-2020	Total
<b>Bond investment</b>			
Addition	-	6,674	6,674
Disposal	(12,505)	(3,047)	(15,552)
Redemption	(12,150)	-	(12,150)

# Investments in Equity Securities

As at 31 December 2020, the Group invested in investment securities of companies which are broadly categorised within the following business sectors:

Business Sectors	%
Infrastructure	36.6%
Real estate	32.0%
Agriculture	13.1%
Transportation	8.7%
Leisure and hospitality	5.5%
Commodities	4.1%
<b>TOTAL</b>	<b>100.0%</b>

Below is the key information of the investment securities as at 31 December 2020 :

By Market Capitalization	%
\$1 billion and above	95.5%
\$500 million to \$1 billion	0.8%
\$200 million to \$500 million	3.7%
\$200 million and below	0.0%
<b>TOTAL</b>	<b>100.0%</b>

Weighted portfolio Information (based on simple weighted average calculation)	
Market Capitalisation	\$3.40 billion
Dividend Yield	3.84%
5-year Beta	1.088
P/B	0.51x
EV/EBITDA	13.15x
Debt/EBITDA	7.82x

By Exchange (based on market value)	%
SGX	96.7%
HKEX	3.3%
<b>TOTAL</b>	<b>100.0%</b>

By Currencies (based on market value)	%
SGD	63.5%
USD	33.2%
HKD	3.3%
<b>TOTAL</b>	<b>100.0%</b>

(Data derived from SGX "Stock Screener" or Yahoo Finance as at 31 December 2020)

# Investments in Debt Securities

As at 31 December 2020, the Group invested in bonds and the issuers of the debt securities are of companies broadly categorised within the following business sectors (excluding Tsinghua bond):

Business Sectors (based on purchase consideration)	%
Real estate	63.6%
Agriculture	36.4%
<b>TOTAL</b>	<b>100.0%</b>

Below is the key information of the bonds as at 31 December 2020:

By Exchange (based on purchase consideration)	%
SGX	66.4%
HKEX	33.6%
<b>TOTAL</b>	<b>100.0%</b>

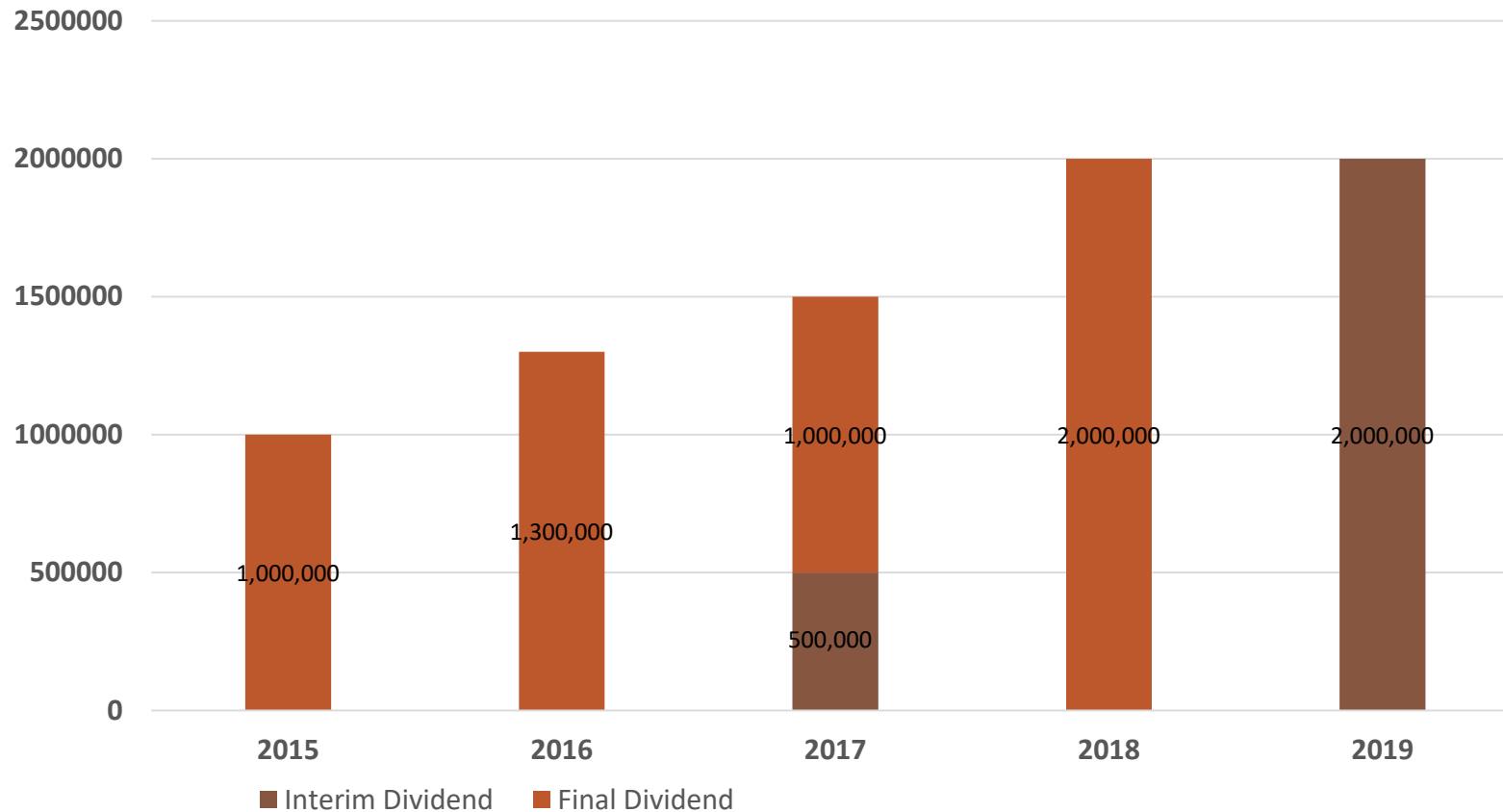
By Currencies (based on purchase consideration)	%
USD	33.6%
SGD	66.4%
<b>TOTAL</b>	<b>100.0%</b>

By Credit Rating (based on purchase consideration)	%
BBB	33.6%
BB	29.9%
BB-	36.5%
<b>TOTAL</b>	<b>100.0%</b>

Weighted portfolio Information (based on simple weighted average calculation)	
Yield to Maturity	29.1%
Duration	0.39 years

*(Data extracted from S&P Global Ratings, where applicable)*

# Dividend



➤ **Dividend Policy:** At least 50% of profits

➤ **FY2020:** No dividend could be declared for FY2020 mainly due to the allowance for impairment made in 2H-FY2020 that resulted in losses incurred for the financial period

- Barring any unforeseen events, the Group is committed to achieving better performance in FY2021
- With the uncertainties in the global economy because of the COVID-19 pandemic, the Group's business may remain challenging in FY2021
- The Group remains cautious in its business outlook with an expectation of a gradual recovery

# Thank You



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