

# mDR Limited

# Full Year and Fourth Quarter Financial Statements for the Period Ended 31 December 2016

# 1(a) An income statement (for the Group) together with a comparative statement for the corresponding period of the immediately preceding financial year

| In S\$'000   | Notes       | 4Q-16          | 4Q-15        | Inc/(Dec)<br>%    | YTD-16    | YTD-15    | Inc/(Dec)    |
|--|-------------|----------------|--------------|-------------------|-----------|-----------|--------------|
| Revenue  | 1           | 86,234         | 85,858       | 0%                | 318,857   | 318,946   | 0%           |
| Cost of sales  | 1           | (78,023)       | (77,908)     | 0%                | (289,200) | (288,588) | 0%           |
| Gross profit   | 1           | 8,211          | 7,950        | 3%                | 29,657    | 30,358    | -2%          |
| Other income   | 2           | 241            | 454          | -47%              | 794       | 1,211     | -34%         |
| Administrative expenses                                  | 3           | (5,414)        | (5,519)      | -2%               | (20,373)  | (20,853)  | -2%          |
| Other operating expenses                                 | 4           | (1,758)        | (1,896)      | -7%               | (6,811)   | (7,540)   | -10%         |
| Finance costs  | 5           | (28)           | (26)         | 8%                | (106)     | (129)     | -18%         |
| Total expenses   | _           | (7,200)        | (7,441)      | -3%               | (27,290)  | (28,522)  | -4%          |
| Operating profit before                                  |             |                |              |                   |           |           |              |
| amortisation expense, share of                           |             |                |              |                   |           |           |              |
| losses of associate and income                           | tax         | 1,252          | 963          | 30%               | 3,161     | 3,047     | 4%           |
| Share of profits (losses) of                             |             |                |              |                   |           |           |              |
| associate  |             | 1              | 4            | -75%              | 6         | (6)       | N.M          |
|  | _           |                |              |                   | ,         |           |              |
| Profit before income tax                                 |             | 1,253          | 967          | 30%               | 3,167     | 3,041     | 4%           |
| Income tax credit (expense)                              | 6           | 313            | 180          | 74%               | (117)     | 7         | N.M          |
| Profit for the period                                    | _           | 1,566          | 1,147        | 37%               | 3,050     | 3,048     | 0%           |
| Other comprehensive loss  Items that may be reclassified |             |                |              |                   |           |           |              |
| subsequently to profit or loss                           |             |                |              |                   |           |           |              |
| Currency translation differences                         |             |                |              |                   |           |           |              |
| arising on consolidation                                 | _           | (147)          | (149)        | -1%               | (141)     | (695)     | -80%         |
| Other comprehensive loss                                 |             | (147)          | (149)        | -1%               | (141)     | (695)     | -80%         |
| for the period, net of tax                               |             |                |              |                   |           |           |              |
| Total comprehensive income for the period                | -<br>=      | 1,419          | 998          | 42%               | 2,909     | 2,353     | 24%          |
| Profit (Loss) attributable to:                           |             |                |              |                   |           |           |              |
| Owners of the Company                                    |             | 1,816          | 1,369        | 33%               | 2,940     | 4,060     | -28%         |
| Non-controlling interests                                |             | (250)          | (222)        | 13%               | 110       | (1,012)   | N.M          |
|  | _           | 1,566          | 1,147        | 37%               | 3,050     | 3,048     | 0%           |
| Total community in the second of                         | =           |                | <u> </u>     |                   | <u> </u>  | ·         |              |
| Total comprehensive income (los                          | ss) attribi |                | 1 107        | <b>53</b> 0/      | 0.707     | 2 222     | 160/         |
| Owners of the Company                                    |             | 1,687          | 1,107        | 52%               | 2,787     | 3,332     | -16%         |
| Non-controlling interests                                | _           | (268)<br>1,419 | (109)<br>998 | N.M<br>42%        | 2,909     | 2,353     | N.M<br>24%   |
|  | =           | 1,418          | 330          | <del>4</del> 2 70 | 2,909     | ۷,۵۵۵     | <b>4</b> 470 |

N.M : Not meaningful

# 1(a)(i) Breakdown and explanatory notes to the income statement

# Note 1 Revenue, cost of sales and gross profit

The Group operates in three business segments – After Market Services (AMS), Distribution Management Solutions (DMS) and Digital Inkjet Printing for Out-Of-Home Advertising Solutions (DPAS).

The breakdown of revenue and cost of goods sold and spare parts are as follows:

| In S\$'000                         | 4Q-16    | 4Q-15    | YTD-16    | YTD-15    |
|------------------------------------|----------|----------|-----------|-----------|
| Revenue                            |          |          |           |           |
| AMS                                | 8,145    | 6,805    | 30,704    | 22,211    |
| DMS                                | 76,079   | 77,295   | 280,535   | 289,921   |
| DPAS                               | 2,010    | 1,758    | 7,618     | 6,814     |
|                                    | 86,234   | 85,858   | 318,857   | 318,946   |
| Cost of goods sold and spare parts |          |          |           |           |
| AMS                                | (6,120)  | (5,147)  | (23,543)  | (16,038)  |
| DMS                                | (70,476) | (71,641) | (260,069) | (268,421) |
| DPAS                               | (1,427)  | (1,120)  | (5,588)   | (4,129)   |
|                                    | (78,023) | (77,908) | (289,200) | (288,588) |
| Gross profit                       |          |          |           |           |
| AMS                                | 2,025    | 1,658    | 7,161     | 6,173     |
| DMS                                | 5,603    | 5,654    | 20,466    | 21,500    |
| DPAS                               | 583      | 638      | 2,030     | 2,685     |
|                                    | 8,211    | 7,950    | 29,657    | 30,358    |
| GP%                                |          |          |           |           |
| AMS                                | 25%      | 24%      | 23%       | 28%       |
| DMS                                | 7%       | 7%       | 7%        | 7%        |
| DPAS                               | 29%      | 36%      | 27%       | 39%       |
|                                    | 10%      | 9%       | 9%        | 10%       |
|                                    |          |          |           |           |

Gross margin for DPAS declined from 36% to 29% quarter-on-quarter and from 39% to 27% year-on-year, due mainly to the reclassification of plant and machinery depreciation expense of \$0.2 million in 4Q-16 and \$0.7 million for YTD-16 from other operating expenses to cost of goods sold.

# Note 2 Other income consists of the following:

| In S\$'000                                       | 4Q-16 | 4Q-15 | YTD-16 | YTD-15 |
|--|-------|-------|--------|--------|
| Interest income                                  | 28    | 36    | 153    | 133    |
| Rental income                                    | -     | (22)  | 6      | 138    |
| Bad debts recovered - trade                      | -     | -     | 12     | 24     |
| Liabilities written back                         | 2     | 135   | 2      | 155    |
| Wage credit                                      | -     | -     | 314    | 305    |
| Productivity and Innovation Credit Scheme payout | 183   | 196   | 183    | 196    |
| Others   | 28    | 109   | 124    | 260    |
|  | 241   | 454   | 794    | 1,211  |

The negative rental income in 4Q-15 arose from a reclassification of rental income received from other income to revenue.

#### Note 3 Administrative expenses

The administrative expenses comprise mainly staff cost.

| In S\$'000                            | 4Q-16 | 4Q-15 | YTD-16 | YTD-15 |
|---------------------------------------|-------|-------|--------|--------|
| Staff Cost                            |       |       |        |        |
| AMS                                   | 1,488 | 1,282 | 5,196  | 4,554  |
| DMS                                   | 2,287 | 2,388 | 8,657  | 9,392  |
| DPAS                                  | 199   | 145   | 837    | 849    |
| Management and HQ support staff costs |       |       |        |        |
| (including Directors' fees)           | 662   | 645   | 2,414  | 2,329  |
|                                       | 4,636 | 4,460 | 17,104 | 17,124 |
| (including Directors' fees)           |       |       |        |        |

The increase in AMS's staff cost was due mainly to the recruitment of part timers to support the increase in repair volume.

# Note 4 Other operating expenses

Other operating expenses consist of the following:

| In S\$'000   | 4Q-16 | 4Q-15 | YTD-16 | YTD-15 |
|--|-------|-------|--------|--------|
| Rental expenses                                      | 1,321 | 1,314 | 5,154  | 5,564  |
| Depreciation expenses                                | 237   | 445   | 909    | 1,634  |
| Plant and equipment written off                      | 17    | -     | 91     | 59     |
| (Gain) Loss on disposal of plant and equipment       | (30)  | 1     | (36)   | 4      |
| Reversal of impairment of plant and equipment        | -     | (42)  | (1)    | (42)   |
| Allowance (Reversal) for doubtful trade receivables  | 170   | 18    | 237    | (346)  |
| Reversal of allowance for doubtful other receivables | -     | (1)   | -      | (194)  |
| Bad debts written off - trade                        | -     | 46    | 2      | 47     |
| Bad debts written off - non-trade                    | -     | 3     | 13     | 3      |
| Allowance for inventories                            | 106   | 474   | 432    | 1,186  |
| Inventories written off                              | -     | 4     | -      | 30     |
| Reversal of provision for shop closure costs         | -     | (563) | (3)    | (563)  |
| Foreign exchange (gain) loss                         | (63)  | 197   | 13_    | 158    |
|  | 1,758 | 1,896 | 6,811  | 7,540  |

Lower allowance for inventories in YTD-16 compared to the corresponding period in FY 2015 was due mainly to a lower stock provision made against its handset inventory.

Lower depreciation expense in 4Q-16 and YTD-16 was due to the reclassification of depreciation of plant and equipment from the DPAS business amounting to \$195,000 in 4Q-16 and \$732,000 for YTD-16 from other operating expenses to cost of goods sold.

#### Note 5 Finance costs

Finance costs comprise interest on finance leases and short-term bank borrowings.

# Note 6 Income tax credit / (expense)

The higher income tax expense for YTD-16 as compared to YTD-15 was due to reversal of over provision of taxation in 2Q-15 and 3Q-15. Higher tax credit in 4Q-16 as compared to 4Q-15 was due to the over provision of prior periods' taxation.

1(b)(i) Statement of financial position (for the issuer and Group), together with a comparative statement as at the end of the immediately preceding financial year

|                                      |       | Gre       | oup       | Comp      | any       |
|--------------------------------------|-------|-----------|-----------|-----------|-----------|
| In S\$'000                           | Notes | 31-Dec-16 | 31-Dec-15 | 31-Dec-16 | 31-Dec-15 |
| ASSETS                               |       |           |           |           |           |
| Current assets                       |       |           |           |           |           |
| Cash and bank balances               |       | 30,817    | 30,849    | 22,090    | 19,154    |
| Trade receivables                    | 1     | 20,867    | 18,763    | 3,554     | 2,873     |
| Other receivables and prepayments    | 2     | 5,401     | 5,877     | 14,401    | 17,437    |
| Inventories                          | 3     | 20,232    | 17,541    | 2,092     | 1,735     |
| Total current assets                 |       | 77,317    | 73,030    | 42,137    | 41,199    |
|                                      |       |           |           |           |           |
| Non-current assets                   |       |           |           |           |           |
| Investment in subsidiaries           |       | -         | -         | 20,895    | 20,895    |
| Investment in an associate           | 0     | 14        | 8         | -         | -         |
| Other receivables and prepayments    | 2     | 839       | 86        | -         | -         |
| Plant and equipment Goodwill         |       | 4,271     | 4,190     | 391       | 382       |
|                                      |       | 2,798     | 2,798     | 24.000    | - 04.077  |
| Total non-current assets             |       | 7,922     | 7,082     | 21,286    | 21,277    |
| Total assets                         |       | 85,239    | 80,112    | 63,423    | 62,476    |
|                                      |       |           |           |           |           |
| Current liabilities                  |       |           |           |           |           |
| Trade payables                       | 4     | 13,572    | 10,204    | 2,888     | 2,214     |
| Other payables                       | 5     | 7,341     | 7,545     | 947       | 1,244     |
| Current portion of finance leases    |       | 570       | 419       | 83        | 80        |
| Income tax payable                   |       | 7         | 175       |           |           |
| Total current liabilities            |       | 21,490    | 18,343    | 3,918     | 3,538     |
| Non-current liabilities              |       |           |           |           |           |
| Finance leases                       |       | 991       | 887       | 50        | 133       |
| Deferred tax liabilities             |       | 118       | 151       |           |           |
| Total non-current liabilities        |       | 1,109     | 1,038     | 50        | 133       |
| Capital, reserves and                |       |           |           |           |           |
| non-controlling interests            |       |           |           |           |           |
| Share capital                        |       | 153,652   | 153,652   | 153,652   | 153,652   |
| Capital reserve                      |       | (859)     | (859)     | 22        | 22        |
| Share options reserve                |       | 311       | 316       | 311       | 316       |
| Foreign currency translation reserve |       | (825)     | (672)     | -         | -         |
| Accumulated losses                   |       | (87,933)  | (89,878)  | (94,530)  | (95,185)  |
| Equity attributable to owners of     |       | 64.246    | 60 550    | EO AEE    | E0 00F    |
| the Company                          |       | 64,346    | 62,559    | 59,455    | 58,805    |
| Non-controlling interests            |       | (1,706)   | (1,828)   | -<br>-    | -         |
| Total equity                         |       | 62,640    | 60,731    | 59,455    | 58,805    |
| Total liabilities and equity         |       | 85,239    | 80,112    | 63,423    | 62,476    |

#### **Notes**

#### 1 Trade receivables

The Group's trade receivables turnover as at 31 December 2016 is 22 days (31 December 2015: 25 days).

#### 2 Other receivables and prepayments

The Group's other receivables and prepayments consist mainly of the following:

| S\$'000   | 31-Dec-16 | 31-Dec-15 |
|---|-----------|-----------|
| Rental deposits                                     | 1,413     | 1,518     |
| Other receivables                                   | 2,758     | 3,449     |
| Prepayments - current                               | 776       | 618       |
| Prepayments – non-current                           | 258       | 86        |
| Deposits for the purchase of property – non-current | 581       | -         |

Other receivables of \$2.8 million as at 31 December 2016 comprised mainly of \$1.7 million to be received from principals in relation to sell through, advertising and promotion support.

Prepayments of \$1 million as at 31 December 2016 comprised mainly of prepaid rentals for premises of \$0.2 million and prepayment of machinery of \$0.3 million.

Deposits of \$0.6 million as at 31 December 2016 was related to the purchase of property in Malaysia for DPAS operations.

#### 3 Inventories

The Group's inventory turnover for the period ended 31 December 2016 is 24 days (31 December 2015: 22 days).

Group inventories as at 31 December 2016 stood at \$20.2 million (31 December 2015: \$17.5 million) with the increase in inventory holding due mainly to the purchase of prepaid cards towards period end, and higher inventory of prepaid cards held by our growing Myanmar prepaid cards business.

# 4 Trade payables

The Group's trade payables turnover as at 31 December 2016 is 15 days (31 December 2015: 17 days).

# 5 Other payables

The Group's other payables consist of the following:

| S\$'000   | 31-Dec-16 | 31-Dec-15 |
|---|-----------|-----------|
| Advertising, promotion and sell through funds from principals | 1,485     | 1,411     |
| Accrued staff costs   | 1,169     | 1,270     |
| Other accrued operating expenses                              | 981       | 896       |

# 1(b)(ii) Aggregate amount of Group's borrowings and debt securities

# Amount repayable in one year or less, or on demand

| As at 31-Dec-16     |                    | As at 31-Dec-15     |                       |  |
|---------------------|--------------------|---------------------|-----------------------|--|
| Secured<br>(\$'000) | Unsecured (\$'000) | Secured<br>(\$'000) | Unsecured<br>(\$'000) |  |
| 570                 | -                  | 419                 | -                     |  |

# Amount repayable after one year

| As at 31-Dec-16     |                    | As at 31            | -Dec-15               |
|---------------------|--------------------|---------------------|-----------------------|
| Secured<br>(\$'000) | Unsecured (\$'000) | Secured<br>(\$'000) | Unsecured<br>(\$'000) |
| 991                 | -                  | 887                 | -                     |

# **Details of collateral**

The secured borrowings comprise of outstanding finance lease of \$1.6 million on certain motor vehicles and machinery.

# 1(c) A statement of cash flows (for the Group), together with a comparative statement for the corresponding period of the immediately preceding financial year

| In S\$'000   | 4Q-16    | 4Q-15     | YTD-16     | YTD-15         |
|--|----------|-----------|------------|----------------|
| Operating activities   |          |           |            |                |
| Profit before income tax   | 1,253    | 967       | 3,167      | 3,041          |
| Adjustments for:   |          |           |            |                |
| Depreciation expenses  | 432      | 445       | 1,641      | 1,634          |
| Interest expenses  | 28       | 26        | 106        | 1,034          |
| Interest expenses Interest income                                      | (28)     |           | (153)      | (133)          |
| (Gain) Loss on disposal of plant and equipment                         | (30)     | (36)<br>1 | (36)       | (133)          |
| Plant and equipment written off  | (30)     | ı         | 91         | 59             |
| Allowance for inventories  | 106      | -<br>474  | 432        | 1,186          |
| Inventories written off  | 100      | 4/4       | 432        | 30             |
| Bad debts written off - trade  | -        | 46        | 2          | 47             |
| Bad debts written off - non-trade                                      | -        | 3         | 13         |                |
|  | -        | (42)      |            | (42)           |
| Reversal of impairment on plant and equipment                          | -<br>170 |           | (1)<br>237 | (42)           |
| Allowance (Reversal) for doubtful trade receivables                    | 170      | 18        | 231        | (346)          |
| Reversal of allowance for doubtful other receivables                   | -        | (1)<br>9  | -          | (194)<br>39    |
| Employee share-based payments Liabilities written back                 | - (2)    | _         | - (2)      |                |
|  | (2)      | (135)     | (2)        | (155)          |
| Reversal of provision for shop closure costs                           | - (1)    | (563)     | (3)        | (563)          |
| Share of (profits) losses of associate                                 | (1)      | (4)       | (6)        | 6<br>(5.47)    |
| Net foreign exchange gains   | (160)    | (147)     | (142)      | (547)          |
| Operating cash flows before movements                                  | 1 705    | 1 OCE     | F 246      | 4.400          |
| in working capital   | 1,785    | 1,065     | 5,346      | 4,198<br>6,348 |
| Trade receivables  | (5,459)  | (2,309)   | (2,343)    | •              |
| Other receivables and prepayments                                      | (49)     | 2,390     | 225        | 5,287          |
| Inventories  | 309      | 3,635     | (3,123)    | (1,267)        |
| Trade payables   | 2,161    | (4,313)   | 3,370      | (6,737)        |
| Other payables   | 278      | (2,146)   | (101)      | (3,598)        |
| Cash (used in) generated from operations                               | (975)    | (1,678)   | 3,374      | 4,231          |
| Interest received  | 28       | 36        | 153        | 133            |
| Income tax refund (paid)  Net cash (used in) from operating activities | (90)     | 135       | 3,533      | (252)          |
| Net cash (used in) from operating activities                           | (1,037)  | (1,507)   | 3,333      | 4,112          |
| Investing activities   |          |           |            |                |
| Proceeds from disposal of plant and equipment                          | 20       | 5         | 64         | 144            |
| Purchase of plant and equipment (Note A)                               | (265)    | (321)     | (1,094)    | (1,968)        |
| Prepayment of plant and equipment                                      | (258)    | -         | (258)      | -              |
| Deposits paid for the purchase of property                             | (581)    | -         | (581)      | -              |
| Acquisition of investment in an associate                              |          |           |            | (15)           |
| Net cash used in investing activities                                  | (1,084)  | (316)     | (1,869)    | (1,839)        |
| Financing activities   |          |           |            |                |
| Interest paid  | (28)     | (26)      | (106)      | (129)          |
| Repayment of bank borrowings   | -        | -         | -          | (2,550)        |
| Repayment of obligations under finance leases                          | (139)    | (107)     | (511)      | (484)          |
| Dividends paid to shareholders   | -        | -         | (1,000)    | -              |
| Dividends paid to non-controlling interest                             | -        | -         | (78)       | -              |
| Net cash used financing activities                                     | (167)    | (133)     | (1,695)    | (3,163)        |
| Net decrease in cash and cash equivalents                              | (2,288)  | (1,956)   | (31)       | (890)          |
| Cash and cash equivalents at beginning of period                       | 33,066   | 32,765    | 30,809     | 31,699         |
| Cash and cash equivalents at beginning of period                       | 30,778   | 30,809    | 30,778     | 30,809         |
| Casa and oddin oddinaranio at one of borroa                            | 50,770   | 00,000    | 55,775     | 55,555         |

# **Notes**

# A. Purchase of plant and equipment:

In 4Q-16, the Group acquired plant and equipment with an aggregate cost of \$265,000 (4Q-15: \$609,000) using internal funding.

For YTD-16, the Group acquired plant and equipment with an aggregate cost of \$1,919,000 (YTD-15: \$2,256,000) of which \$825,000 (YTD-15: \$288,000) was acquired under finance lease arrangements.

# B. Cash and cash equivalents at end of period comprise of:

| In S\$'000                 | 4Q-16          | 4Q-15          |
|----------------------------|----------------|----------------|
| Cash<br>Less: Cash pledged | 30,817<br>(39) | 30,849<br>(40) |
| Cash and cash equivalents  | 30,778         | 30,809         |

1(d)(i) A statement (for the issuer and Group) showing either (i) all changes in equity or (ii) changes in equity other than those arising from capitalisation issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year

|   | Share   | Capital | Share options | Currency<br>translation | Accumulated | Attributable<br>to equity<br>holders of | Non-controlling |         |
|---|---------|---------|---------------|-------------------------|-------------|---|-----------------|---------|
| <u>In S\$'000</u>                                     | capital | reserve | reserve       | reserve                 | losses      | the Company                             | interests       | Total   |
| Group   |         |         |               |                         |             |   |                 | _       |
| Balance as at 1 January 2016                          | 153,652 | (859)   | 316           | (672)                   | (89,878)    | 62,559                                  | (1,828)         | 60,731  |
| Total comprehensive income for the period             |         |         |               |                         |             |   |                 |         |
| (Loss) Profit for the period                          | -       | -       | -             | -                       | (169)       | (169)                                   | 262             | 93      |
| Other comprehensive income for the period             | -       | -       | -             | 162                     | -           | 162                                     | 42              | 204     |
| Total   | -       | -       | -             | 162                     | (169)       | (7)                                     | 304             | 297     |
| Transactions with owners, recognised directly in equ  | uity    |         |               |                         |             |   |                 |         |
| Transfer between reserves upon expiry of share option | -       | -       | (5)           | -                       | 5           | -                                       | -               | -       |
| Total   | -       | -       | (5)           | -                       | 5           | -                                       | -               | -       |
| Balance as at 31 March 2016                           | 153,652 | (859)   | 311           | (510)                   | (90,042)    | 62,552                                  | (1,524)         | 61,028  |
| Total comprehensive income for the period             |         |         |               |                         |             |   |                 |         |
| Profit for the period                                 | -       | -       | -             | -                       | 536         | 536                                     | 165             | 701     |
| Other comprehensive income (loss) for the period      | -       | -       | -             | (112)                   | -           | (112)                                   | 13              | (99)    |
| Total   | -       | -       | -             | (112)                   | 536         | 424                                     | 178             | 602     |
| Transactions with owners, recognised directly in equ  | uity    |         |               |                         |             |   |                 |         |
| Dividends   |         | -       | -             | -                       | (1,000)     | (1,000)                                 | -               | (1,000) |
| Total   | -       | -       | -             | -                       | (1,000)     | (1,000)                                 | -               | (1,000) |
| Balance as at 30 June 2016                            | 153,652 | (859)   | 311           | (622)                   | (90,506)    | 61,976                                  | (1,346)         | 60,630  |
| Total comprehensive income for the period             |         |         |               |                         |             |   |                 |         |
| Profit (Loss) for the period                          | -       | -       | -             | -                       | 757         | 757                                     | (67)            | 690     |
| Other comprehensive loss for the period               |         |         |               | (74)                    |             | (74)                                    | (25)            | (99)    |
| Total   | -       | -       | -             | (74)                    | 757         | 683                                     | (92)            | 591     |
|   |         |         |               |                         |             |   | ·               |         |

| <u>In S\$'000</u><br>Group  | Share<br>capital | Capital reserve | Share options reserve | Currency<br>translation<br>reserve | Accumulated losses  | Attributable<br>to equity<br>holders of<br>the Company | Non-controlling interests | Total                   |
|---|------------------|-----------------|-----------------------|------------------------------------|---------------------|--|---------------------------|-------------------------|
| Balance as at 1 October 2016  | 153,652          | (859)           | 311                   | (696)                              | (89,749)            | 62,659   | (1,438)                   | 61,221                  |
| Total comprehensive income for the period Profit for the period Other comprehensive income for the period Total | -<br>-<br>-      | -<br>-<br>-     | <u>-</u><br>          | (129)<br>(129)                     | 1,816<br>-<br>1,816 | 1,816<br>(129)<br>1,687                                | (250)<br>(18)<br>(268)    | 1,566<br>(147)<br>1,419 |
| Balance as at 31 December 2016  | 153,652          | (859)           | 311                   | (825)                              | (87,933)            | 64,346   | (1,706)                   | 62,640                  |

| <u>In S\$'000</u><br>Group   | Share<br>capital       | Capital<br>reserve | Share options reserve | Currency<br>translation<br>reserve | Accumulated losses | Attributable<br>to equity<br>holders of<br>the Company | Non-controlling<br>interests | Total               |
|--|------------------------|--------------------|-----------------------|------------------------------------|--------------------|--|------------------------------|---------------------|
| Balance as at 1 January 2015   | 153,652                | (859)              | 277                   | 56                                 | (93,938)           | 59,188   | (771)                        | 58,417              |
| Total comprehensive income for the period  |                        |                    |                       |                                    |                    |  |                              |                     |
| Profit for the period  | -                      | -                  | -                     | -                                  | 684                | 684  | 50                           | 734                 |
| Other comprehensive loss for the period  |                        |                    |                       | (156)                              |                    | (156)  | (48)                         | (204)               |
| Total  | -                      | -                  | -                     | (156)                              | 684                | 528  | 2                            | 530                 |
| Transactions with owners, recognised direct  | ly in equity           |                    |                       |                                    |                    |  |                              |                     |
| Recognition of share-based payments  | -                      |                    | 11                    |                                    |                    | 11   | <u> </u>                     | 11                  |
| Total  | -                      | -                  | 11                    | -                                  | -                  | 11   | -                            | 11                  |
| Balance as at 31 March 2015  | 153,652                | (859)              | 288                   | (100)                              | (93,254)           | 59,727   | (769)                        | 58,958              |
| Total comprehensive income for the period Profit (Loss) for the period Other comprehensive income (loss) for the per Total | -<br>-<br>-            | <u>.</u> .         |                       | (33)                               | 964<br>-<br>964    | 964<br>(33)<br>931                                     | (255)<br>30<br>(225)         | 709<br>(3)<br>706   |
| Transactions with owners, recognised direct  | ly in equity           |                    |                       |                                    |                    |  |                              |                     |
| Recognition of share-based payments  | -                      | -                  | 10                    | -                                  | -                  | 10   | -                            | 10                  |
| Total  | -                      | -                  | 10                    | -                                  | -                  | 10   | -                            | 10                  |
| Balance as at 30 June 2015   | 153,652                | (859)              | 298                   | (133)                              | (92,290)           | 60,668   | (994)                        | 59,674              |
| Total comprehensive income for the period Profit (Loss) for the period Other comprehensive loss for the period Total       | -<br>-<br>-            |                    | <u>-</u><br>-         | (277)<br>(277)                     | 1,043              | 1,043<br>(277)<br>766                                  | (585)<br>(62)<br>(647)       | 458<br>(339)<br>119 |
| Transactions with owners, recognised direct Recognition of share-based payments  Total                                     | ly in equity<br>-<br>- |                    | 9                     |                                    |                    | 9  | - <u>-</u> -                 | 9                   |
| Balance as at 30 September 2015  | 153,652                | (859)              | 307                   | (410)                              | (91,247)           | 61,443   | (1,641)                      | 59,802              |

| In S\$'000                                    | Share<br>capital | Capital<br>reserve | Share options reserve | Currency<br>translation<br>reserve | Accumulated losses | Attributable<br>to equity<br>holders of<br>the Company | Non-controlling interests | Total  |
|---|------------------|--------------------|-----------------------|------------------------------------|--------------------|--|---------------------------|--------|
| Group   |                  |                    |                       |                                    |                    |  |                           |        |
| Balance as at 1 October 2015                  | 153,652          | (859)              | 307                   | (410)                              | (91,247)           | 61,443   | (1,641)                   | 59,802 |
| Total comprehensive income for the period     |                  |                    |                       |                                    |                    |  |                           |        |
| Profit (Loss) for the period                  | -                | -                  | -                     | -                                  | 1,369              | 1,369  | (222)                     | 1,147  |
| Other comprehensive (loss) income for the per | -                | -                  | -                     | (262)                              | -                  | (262)  | 113                       | (149)  |
| Total   | -                | -                  | -                     | (262)                              | 1,369              | 1,107  | (109)                     | 998    |
| Transactions with owners, recognised direct   | ly in equity     |                    |                       |                                    |                    |  |                           |        |
| Dividends paid to non-controlling interest    | -                | -                  | -                     | -                                  | -                  | -  | (78)                      | (78)   |
| Recognition of share-based payments           | -                |                    | 9                     |                                    |                    | 9  |                           | 9      |
| Total   | -                | -                  | 9                     | -                                  | -                  | 9  | (78)                      | (69)   |
| Balance as at 31 December 2015                | 153,652          | (859)              | 316                   | (672)                              | (89,878)           | 62,559   | (1,828)                   | 60,731 |

| In S\$'000<br>Company  | Share<br>capital | Capital reserve | Share options reserve | Accumulated losses | Total   |
|--|------------------|-----------------|-----------------------|--------------------|---------|
| Balance as at 1 January 2016   | 153,652          | 22              | 316                   | (95,185)           | 58,805  |
| Loss for the period, representing total comprehensive loss for the period  | -                | -               | -                     | (529)              | (529)   |
| Transactions with owners, recognised directly in equity Transfer between reserves upon expiry of share options Total | -                |                 | (5)<br>(5)            | <u>5</u>           | -       |
| Balance as at 31 March 2016  | 153,652          | 22              | 311                   | (95,709)           | 58,276  |
| Loss for the period, representing total comprehensive loss for the period  | -                | -               | -                     | (3)                | (3)     |
| Transactions with owners, recognised directly in equity Dividends Total  | -                | <u>-</u>        |                       | (1,000)            | (1,000) |
| Balance as at 30 June 2016   | 153,652          | 22              | 311                   | (96,712)           | 57,273  |
| Profit for the period, representing total comprehensive income for the period  | -                | -               | -                     | 145                | 145     |
| Balance as at 30 September 2016  | 153,652          | 22              | 311                   | (96,567)           | 57,418  |
| Profit for the period, representing total comprehensive income for the period  | -                | -               | -                     | 2,037              | 2,037   |
| Balance as at 31 December 2016   | 153,652          | 22              | 311                   | (94,530)           | 59,455  |

| In S\$'000<br>Company   | Share<br>capital | Capital reserve | Share options reserve | Accumulated losses | Total    |
|---|------------------|-----------------|-----------------------|--------------------|----------|
| Balance as at 1 January 2015  | 153,652          | 22              | 277                   | (96,227)           | 57,724   |
| Profit for the period, representing total comprehensive income for the period                     | -                | -               | -                     | 118                | 118      |
| Transactions with owners, recognised directly in equity Recognition of share-based payments Total |                  | <u>-</u>        | <u>11</u>             |                    | 11<br>11 |
| Balance as at 31 March 2015   | 153,652          | 22              | 288                   | (96,109)           | 57,853   |
| Loss for the period, representing total comprehensive loss for the period                         | -                | -               | -                     | (194)              | (194)    |
| Transactions with owners, recognised directly in equity Recognition of share-based payments Total | -                |                 | 10                    |                    | 10<br>10 |
| Balance as at 30 June 2015  | 153,652          | 22              | 298                   | (96,303)           | 57,669   |
| Profit for the period, representing total comprehensive income for the period                     | -                | -               | -                     | 172                | 172      |
| Transactions with owners, recognised directly in equity Recognition of share-based payments Total | <u>-</u>         |                 | 9                     | <u>-</u>           | 9        |
| Balance as at 30 September 2015   | 153,652          | 22              | 307                   | (96,131)           | 57,850   |
| Profit for the period, representing total comprehensive income for the period                     | -                | -               | -                     | 946                | 946      |
| Transactions with owners, recognised directly in equity Recognition of share-based payments Total | -                | -               | 9                     | <u> </u>           | 9        |
| Balance as at 31 December 2015  | 153,652          | 22              | 316                   | (95,185)           | 58,805   |

1(d)(ii) Details of any changes in the Company's share capital arising from rights issue, bonus issue, share buy-backs, exercise of share options or warrants, conversion of other issues of equity securities, issue of shares for cash or as consideration for acquisition or for any other purpose since the end of the previous period reported on. State also the number of shares that may be issued on conversion of all the outstanding convertibles as at the end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year

#### Issued share capital

There were no movements in the Company's issued share capital for the quarter ended 31 December 2016 and 31 December 2015.

As at 31 December 2016, the Company's issued and paid-up capital was \$153,652,141 (4Q-15: \$153,652,141) divided into 12,528,241,084 (4Q-15: 12,528,241,084) shares.

#### **Share options**

The Company had a share option scheme known as mDR Limited Share Option Scheme 2003 which was approved by members of the Company at the Extraordinary General Meeting held on 13 January 2003. The Scheme expired on 12 January 2013. Upon expiration of the Scheme, no further share option can be granted but the provisions of the Scheme will remain in full force and effect in respect of any share options granted prior to the expiration but not exercised at the time of expiration.

At 31 December 2016, there were 43,485,000 (31 December 2015: 45,155,000) outstanding share options which would entitle the holders to subscribe for a total of 43,485,000 (31 December 2015: 45,155,000) ordinary shares. If exercised, these share options represent approximately 0.35% of the share capital consisting of 12,528,241,084 issued shares at 31 December 2016.

1(d)(iii) To show the total number of issued shares excluding treasury shares as at the end of the current financial period and as at the end of the immediately preceding year.

Number of ordinary shares 31-Dec-16 31-Dec-15

Issued and paid up <u>12,528,241,084</u> <u>12,528,241,084</u>

1(d)(iv) A statement showing all sales, transfers, disposal, cancellation and/or use of treasury shares as at the end of the current financial period reported on.

Not applicable.

2. Whether the figures have been audited, or reviewed and in accordance with which standard

The figures have not been audited or reviewed by the auditors of the Company.

3. Where the figures have been audited or reviewed, the auditors' report (including any qualifications or emphasis of matter)

Not applicable

4. Whether the same accounting policies and methods of computation as in the issuer's most recently audited annual financial statements have been applied

The Group has applied the same accounting policies and methods of computation in the financial statements for the current financial period as compared with those used in the audited financial statements for the financial year ended 31 December 2015.

5. If there are any changes in the accounting policies and methods of computation, including any required by an accounting standard, what has changed, as well as the reasons for, and the effect of, the change

The Group has adopted all the new and revised Singapore Financial Reporting Standards ("FRS") for accounting periods beginning 1 January 2016, where applicable.

The adoption of new / revised FRS and INT FRS does not result in changes to the Group's and the Company's accounting policies and has no material effect on the amounts reported for the current or prior period.

 Earnings per ordinary share of the Group for the current period reported on and the corresponding period of the immediately preceding financial year, after deducting any provision for preference dividends

| Earnings per ordinary share<br>(based on consolidated net profit<br>attributable to equity holders<br>of the Company) | 4Q-16<br>cents | 4Q-15<br>cents | YTD-16<br>cents | YTD-15<br>cents |
|---|----------------|----------------|-----------------|-----------------|
| - Basic   | 0.014          | 0.011          | 0.023           | 0.032           |
| - Fully diluted   | 0.014          | 0.011          | 0.023           | 0.032           |

Basic earnings per ordinary share is computed based on the weighted average number of shares in issue during the period of 12,528,241,084 (4Q-15: 12,528,241,084).

In 4Q-16, fully diluted earnings per ordinary share is computed based on the weighted average number of shares during the period adjusted for the effect of all potential dilutive ordinary shares of 12,528,241,084.

In 4Q-16, the share options were anti-dilutive and hence disregarded in the calculation of diluted earnings per share.

7. Net asset value (for the issuer and Group) per ordinary share based on issued share capital of the issuer at the end of the (a) current period reported on and (b) immediately preceding financial year

|                                   | Gro                | oup                | Com                | pany               |
|-----------------------------------|--------------------|--------------------|--------------------|--------------------|
|                                   | 31-Dec-16<br>Cents | 31-Dec-15<br>Cents | 31-Dec-16<br>Cents | 31-Dec-15<br>Cents |
| Net Asset Value ("NAV") per share | 0.51               | 0.50               | 0.47               | 0.47               |

The NAV per share as at 31 December 2016 is calculated based on 12,528,241,084 (31 December 2015: 12,528,241,084) ordinary shares.

8. A review of the performance of the Group, to the extent necessary for a reasonable understanding of the Group's business. The review must discuss any significant factors that affected the turnover, costs, and earnings of the Group for the current financial period reported on, including (where applicable) seasonal or cyclical factors. It must also discuss any material factors that affected the cash flow, working capital, assets or liabilities of the Group during the current financial period reported on

# Revenue and (loss) profit after income tax

The Group's quarter-on-quarter and year-on-year revenue remained relatively unchanged. Higher revenues generated from the AMS business for 4Q-16 and YTD-16 arose from a higher repair volume, which mitigated the decline in DMS revenues in 4Q-16 and YTD-16 of 2% and 3% respectively.

Quarter-on-quarter gross profit margin increased from 9% to 10%, while the year-on-year gross profit margin declined from 10% to 9%. AMS margins were lower in YTD-16 due to higher cost of repairs. Gross margin for DPAS declined due mainly to the reclassification of plant and machinery depreciation expense to cost of goods sold and the higher imported raw material costs arising from the weaker Ringgit.

The Group's net profits increased by \$0.42 million from \$1.15 million in 4Q-15 to \$1.57 million in 4Q-16, arising from higher revenues and lower expenses. YTD-16 net profits of \$3.05 million were consistent with that of YTD-15.

#### Cash flow

In 4Q-16, the Group has a deficit cash of \$1.04 million from operations, due mainly to higher outstanding balances owing by principals.

Where a forecast, or a prospect statement, has been previously disclosed to shareholders, any variance between it and the actual results

Not applicable.

10. A commentary at the date of the announcement of the competitive conditions of the industry in which the Group operates and any known factors or events that may affect the Group in the next reporting period and the next 12 months

While the Group's AMS, DMS and DPAS businesses have remained profitable in FY 2016, the challenging operating and economic conditions in Singapore and Malaysia, and the uncertain global economy, will continue to exert pressure on the Group's profitability for FY 2017.

The Group remains committed to its on-going strategy to build new revenue streams and markets, by continuing to explore merger and acquisition opportunities both within and outside of Singapore.

#### 11. A breakdown of sales as follows:-

| In S\$'000  | FY2016  | FY2015  | Inc/(Dec) |
|---|---------|---------|-----------|
| Sales reported for first half year Operating profit after tax before deducting  | 151,995 | 153,403 | -1%       |
| non-controlling interests reported for first half year                          | 794     | 1,443   | -45%      |
| Sales reported for second half year Operating profit after tax before deducting | 166,862 | 165,543 | 1%        |
| non-controlling interests reported for second half year                         | 2,256   | 1,605   | 41%       |

# 12. Dividend

#### (a) Current Financial Period Reported On

Any dividend declared for the current financial period reported on?

Yes (Proposed, see note (c))

Name of Dividend First and Final

Dividend Type Cash

Dividend per share \$0.0001038 per share
Dividend Amount \$1.3 million (approximate)
Tax rate Tax exempt (One-Tier tax)

# (b) Corresponding Period of the Immediately Preceding Financial Year

Any dividend declared for the corresponding period of the immediately preceding financial year?

Yes

Name of Dividend First and Final

Dividend Type Cash

Dividend per share \$0.0000798 per share

Dividend Amount \$1,000,000

Tax rate Tax exempt (One-Tier tax)

# (c) Date payable

Subject to shareholders' approval at the annual general Meeting proposed to be held on 28 April 2017, the proposed first and final dividend will be paid on 23 May 2017.

# (d) Books closure date

The Share Transfer Books and Register of Members of the Company will be closed from 9 May 2017 at 5:00 p.m. to 10 May 2017 (both dates inclusive), for the purpose of determining shareholders' entitlement to the Company's proposed first and final (tax exempt one-tier) dividend, to be paid on 23 May 2017 subject to shareholders' approval at the forthcoming Annual General Meeting (the "Proposed Dividend"). For Proposed Dividend on a per share basis, please refer to note 12(a).

Duly completed registrable transfers received by the Company's Share Registrar, Boardroom Corporate & Advisory Services Pte Ltd, 50 Raffles Place, Singapore Land Tower #32-01, Singapore 048623, up to 5:00 p.m. on 9 May 2017 will be registered to determine shareholders' entitlement to the Proposed Dividend.

Members whose securities accounts with The Central Depository (Pte) Limited are credited with the Company's shares as at 5:00 p.m. on 9 May 2017 will be entitled to the Proposed Dividend.

#### 13. If no dividend has been declared/recommended, a statement to that effect

Not applicable

# 14. Segment revenue and results for business or geographical segments (of the group) in the form presented in the issuer's most recently audited annual financial statements, with comparative information for the immediately preceding year.

For management purposes, the Group is organised into three business segments, After-Market Services ("AMS"), Distribution Management Solutions ("DMS") and Digital Inkjet Printing for Out-Of-Home Advertising Solutions ("DPAS").

AMS provides after market services for mobile equipment and consumer electronic products; DMS is a distributor and retailer of mobile telecommunication equipment and mobile related services, including prepaid cards, and DPAS provides digital inkjet printing for point-of-sale and out-of-home advertising solutions.

The segments are the basis which the Group reports information to the Group's chief operating decision maker for the purposes of resource allocation and assessment of the segment information.

#### (a) Segment revenues and results

| FY2016<br>\$'000   | AMS             | DMS               | DPAS              | Unallocated | Total                             |
|--|-----------------|-------------------|-------------------|-------------|-----------------------------------|
| Segment revenue External Inter-segment   | 30,704          | 280,535           | 7,618<br>-        | -<br>-      | 318,857                           |
| <u> </u>   | 30,704          | 280,535           | 7,618             | -           | 318,857                           |
| Segment result Rental income Net foreign exchange loss Gain on disposal of plant and equipment Finance costs | 1,208<br>-      | 1,246<br>6        | 546<br>-          | 238         | 3,238<br>6<br>(13)<br>36<br>(106) |
| Profit before income tax & share of associate results Share of profit of associate                           |                 |                   |                   | _           | 3,161                             |
| Income tax expense Net profits for the year  |                 |                   |                   | <u>-</u>    | 3,167<br>(117)<br>3,050           |
| Segment assets   | 14,599          | 45,263            | 11,465            | 13,912      | 85,239                            |
| Segment liabilities  | (3,999)         | (16,126)          | (2,349)           | (125)       | (22,599)                          |
| Other segment information Capital expenditure Depreciation Reversal Impairment of plant and equipment        | 164<br>152<br>- | 626<br>663<br>(1) | 1,129<br>826<br>- | -<br>-<br>- | 1,919<br>1,641<br>(1)             |

| FY2015<br>\$'000  | AMS             | DMS                | DPAS              | Unallocated | Total                                 |
|---|-----------------|--------------------|-------------------|-------------|---------------------------------------|
| Segment revenue External Inter-segment  | 22,211<br>-     | 289,921            | 6,814<br>-        | -<br>-      | 318,946                               |
| <u> </u>  | 22,211          | 289,921            | 6,814             | -           | 318,946                               |
| Segment result Rental income Net foreign exchange loss Loss on disposal of plant and equipment Finance costs                  | 641<br>-        | 3,262<br>138       | 786<br>-          | (1,489)     | 3,200<br>138<br>(158)<br>(4)<br>(129) |
| Profit before income tax & share of associate results Share of losses of associate Income tax credit Net profits for the year |                 |                    |                   | -<br>-<br>- | 3,047<br>(6)<br>3,041<br>7<br>3,048   |
| Segment assets  | 10,452          | 45,884             | 9,863             | -<br>13,913 | 80,112                                |
| Segment liabilities   | (3,196)         | (13,570)           | (1,784)           | (831)       | (19,381)                              |
| Other segment information Capital expenditure Depreciation Reversal Impairment of plant and equipment                         | 117<br>229<br>- | 874<br>790<br>(42) | 1,265<br>615<br>- | -<br>-<br>- | 2,256<br>1,634<br>(42)                |

# (b) Geographical information

|       | om external<br>stomers |
|-------|------------------------|
| Y2016 | FY2015                 |

|           | FY2016<br>\$'000 | FY2015<br>\$'000 |
|-----------|------------------|------------------|
| Singapore | 256,261          | 268,172          |
| Malaysia  | 7,024            | 6,757            |
| Myanmar   | 55,572           | 44,017           |
|           | 318,857          | 318,946          |

# Non-current assets

|           | FY2016<br>\$'000 | FY2015<br>\$'000 |
|-----------|------------------|------------------|
| Singapore | 1,466            | 1,523            |
| Malaysia  | 5,553            | 4,375            |
| Myanmar   | 903              | 1,184            |
| Total     | 7,922            | 7,082            |

#### 15. Interested Person Transactions

| Name of interested person                      | Aggregate value of all          | Aggregate value of all         |  |
|--|---------------------------------|--------------------------------|--|
|  | interested person transactions  | interested person transactions |  |
|  | during the financial year under | conducted under shareholders'  |  |
|  | review (excluding transactions  | mandate pursuant to Rule 920   |  |
|  | less than \$100,000 and         | of the SGX Listing Manual      |  |
|  | transactions conducted under    | (excluding transactions less   |  |
|  | shareholders' mandate           | than \$100,000)                |  |
|  | pursuant to Rule 920 of the     |                                |  |
|  | SGX Listing Manual)             |                                |  |
|  | <b>#</b> 1000                   | <b>#</b> 1000                  |  |
|  | \$'000                          | \$'000                         |  |
| Desific Organization Dto Ltd                   |                                 |                                |  |
| Pacific Organisation Pte Ltd - Rental expenses | 444                             |                                |  |
| - Nemai expenses                               | 444                             | -                              |  |
| Total  | 444                             | -                              |  |

Mr Ong Ghim Choon (Director and Chief Executive Officer of the Company) and his associate own a majority of the shares of Pacific Organisation Pte Ltd.

#### 16. Use of proceeds

In 4Q-16, the Company did not utilize any proceeds from the conversion of warrants pursuant to the renounceable non-underwritten rights cum warrants issue undertaken by the Company in 2011.

As at 31 December 2016, the balance of proceeds was \$13,912,000.

# 17. Disclosure of person occupying a managerial position in the issuer or any of its principal subsidiaries who is a relative of a director or chief executive officer or substantial shareholder of the issuer pursuant to Rule 704(13) of the Listing Manual.

| Name           | Age | Family relationship<br>with any director,<br>CEO and/or<br>substantial<br>shareholder     | Current position and<br>duties, and the year<br>the position was first<br>held                                       | Details of changes in duties and position held, any, during the year |
|----------------|-----|---|--|--|
| Ong Ghim Chwee | 52  | Brother of Ong Ghim<br>Choon (Group Executive<br>Director and Chief<br>Executive Officer) | Director (Accessories<br>and Logistics) of<br>Distribution<br>Management Solutions<br>Pte Ltd since<br>January 2006. | No change  |

# 18. Confirmation of Undertakings under Rule 720(1) of the Listing Manual

The Company has procured undertakings from all its directors and executive officers (in the format set out in Appendix 7.7) under Rule 720(1) of the Mainboard Rules.

# BY ORDER OF THE BOARD

Ong Ghim Choon Chief Executive Officer 23 February 2017

# Negative Assurance Confirmation under Rule 705(5) of the Listing Manual

We, Ng Tiak Soon and Ong Ghim Choon, being two directors of mDR Limited (the "Company"), do hereby confirm on behalf of the directors of the Company that, to the best of their knowledge, nothing has come to the attention of the Board of Directors of the Company which may render the fourth quarter 2016 financial results to be false or misleading in any material respect.

On behalf of the Board of Directors

Ng Tiak Soon Chairman of Audit Committee

Singapore, 23 February 2017

Ong Ghim Choon Chief Executive Officer